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(Original Signature of Member)

118TH CONGRESS  
1ST SESSION

**H. R.** \_\_\_\_\_

To amend title XI of the Social Security Act to require that direct-to-consumer advertisements for drugs and biologicals include an appropriate disclosure of pricing information.

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IN THE HOUSE OF REPRESENTATIVES

Ms. SPANBERGER introduced the following bill; which was referred to the  
Committee on \_\_\_\_\_

\_\_\_\_\_  
**A BILL**

To amend title XI of the Social Security Act to require that direct-to-consumer advertisements for drugs and biologicals include an appropriate disclosure of pricing information.

1 *Be it enacted by the Senate and House of Representa-*  
2 *tives of the United States of America in Congress assembled,*

3 **SECTION 1. SHORT TITLE.**

4 This Act may be cited as the “Drug-price Trans-  
5 parency for Consumers Act of 2023” or the “DTC Act  
6 of 2023”.

1 **SEC. 2. FINDINGS; SENSE OF CONGRESS.**

2 (a) FINDINGS.—Congress finds the following:

3 (1) Direct-to-consumer advertising of prescrip-  
4 tion pharmaceuticals is legally permitted in only 2  
5 developed countries, the United States and New  
6 Zealand.

7 (2) In 2018, pharmaceutical ad spending ex-  
8 ceeded \$6,046,000,000, a 4.8-percent increase over  
9 2017, resulting in the average American seeing 9  
10 drug advertisements per day.

11 (3) The most commonly advertised medication  
12 in the United States in 2020 had a list price of more  
13 than \$6,000 for a one-month's supply.

14 (4) A 2021 Government Accountability Office  
15 report found that two-thirds of all direct-to-con-  
16 sumer drug advertising between 2016 and 2018 was  
17 concentrated among 39 brand-name drugs or  
18 biologicals, about half of which were recently ap-  
19 proved by the Food and Drug Administration.

20 (5) According to a 2011 Congressional Budget  
21 Office report, pharmaceutical manufacturers adver-  
22 tise their products directly to consumers in an at-  
23 tempt to boost demand for their products and there-  
24 by raise the price that consumers are willing to pay,  
25 increase the quantity of drugs sold, or achieve some  
26 combination of the two.

1           (6) Studies, including a 2012 systematic review  
2           published in the Annual Review of Public Health, a  
3           2005 randomized trial published in the Journal of  
4           the American Medical Association, and a 2004 sur-  
5           vey published in Health Affairs, show that patients  
6           are more likely to ask their doctor for a specific  
7           medication and for the doctor to write a prescription  
8           for it, if a patient has seen an advertisement for  
9           such medication, even if such medication is not the  
10          most clinically appropriate for the patient or if a  
11          lower cost generic medication may be available.

12          (7) According to a 2011 Congressional Budget  
13          Office report, the average number of prescriptions  
14          written for newly approved brand-name drugs with  
15          direct-to-consumer advertising was 9 times greater  
16          than the average number of prescriptions written for  
17          newly approved brand-name drugs without direct-to-  
18          consumer advertising.

19          (8) The Centers for Medicare & Medicaid Serv-  
20          ices is the single largest drug payer in the United  
21          States. Between 2016 and 2018, 58 percent of the  
22          \$560,000,000,000 in Medicare drug spending was  
23          for advertised drugs, and in 2018 alone, the 20 most  
24          advertised drugs on television cost Medicare and  
25          Medicaid a combined \$34,000,000,000.

1           (9) A 2021 Government Accountability Office  
2 report found that direct-to-consumer advertising  
3 may have contributed to increases in Medicare bene-  
4 ficiary use and spending among certain drugs.

5           (10) The American Medical Association has  
6 passed resolutions supporting the requirement for  
7 price transparency in any direct-to-consumer adver-  
8 tising, stating that such advertisements on their own  
9 “inflate demand for new and more expensive drugs,  
10 even when these drugs may not be appropriate”.

11           (11) A 2019 study published in the Journal of  
12 the American Medical Association found that health  
13 care consumers dramatically underestimate their  
14 out-of-pocket costs for certain expensive medications,  
15 but once they learn the wholesale acquisition cost (in  
16 this section referred to as the “WAC”) of the prod-  
17 uct, they are far better able to approximate their  
18 out-of-pocket costs.

19           (12) Approximately half of Americans have  
20 high-deductible health plans, under which they often  
21 pay the list price of a drug until their insurance de-  
22 ductible is met. All of the top Medicare prescription  
23 drug plans use coinsurance rather than fixed-dollar  
24 copayments for medications on nonpreferred drug  
25 tiers, exposing beneficiaries to WAC prices.

1           (13) Section 119 of division CC of the Consoli-  
2           dated Appropriations Act, 2021 (Public Law 116–  
3           260) requires the Secretary of Health and Human  
4           Services to increase the use of real-time benefit tools  
5           to lower beneficiary costs. However, there still re-  
6           mains a lack of available pricing tools so patients  
7           may not learn of their medication’s cost until after  
8           being given a prescription for the medication. A  
9           2013 study published in *The Oncologist* found that  
10          one-quarter of all cancer patients chose not to fill a  
11          prescription due to cost.

12          (14) The Federal Government already exercises  
13          its authority to oversee certain aspects of direct-to-  
14          consumer drug advertising, including required disclo-  
15          sures of information related to side effects, contra-  
16          indications, and effectiveness.

17          (b) SENSE OF CONGRESS.—It is the sense of Con-  
18          gress that—

19                (1) a lack of transparency in pricing for phar-  
20                maceuticals has led to a lack of competition for such  
21                pharmaceuticals, as evidenced by a finding by the  
22                Department of Health and Human Services that  
23                “Consumers of pharmaceuticals are currently miss-  
24                ing information that consumers of other products  
25                can more readily access, namely the list price of the

1 product, which acts as a point of comparison when  
2 judging the reasonableness of prices offered for po-  
3 tential substitute products” (84 Fed. Reg. 20735);

4 (2) in an age where price information is ubiq-  
5 uitous, the prices of pharmaceuticals remain shroud-  
6 ed in secrecy and limited to those who subscribe to  
7 expensive drug price reporting services, which typi-  
8 cally include pharmaceutical manufacturers or other  
9 health care industry entities and not the general  
10 public;

11 (3) greater insight and transparency into drug  
12 prices will help consumers know if they can afford  
13 to complete a course of therapy before deciding to  
14 initiate that course of therapy;

15 (4) price shopping is the mark of rational eco-  
16 nomic behavior, and markets operate more efficiently  
17 when consumers have relevant information about a  
18 product, including its price, before making an in-  
19 formed decision about whether to buy that product;

20 (5) providing consumers with basic price infor-  
21 mation may result in the selection of lesser cost al-  
22 ternatives, all else being equal relative to the pa-  
23 tient’s care, and is integral to providing adequate  
24 competition in the market;

1 (6) the WAC is a factual, objective, and  
2 uncontroversial definition for the list price of a  
3 medication, in that it is defined in statute, reflects  
4 an understood place in the supply chain, and is at  
5 the sole discretion of the manufacturer to set;

6 (7) there is a governmental interest in ensuring  
7 that consumers who seek to purchase pharma-  
8 ceuticals for purposes of promoting their health and  
9 safety understand the objective list price of any  
10 pharmaceutical that they are encouraged through  
11 advertisements to purchase, which allows consumers  
12 to make informed purchasing decisions; and

13 (8) there is a governmental interest in miti-  
14 gating wasteful expenditures and promoting the effi-  
15 cient administration of the Medicare program by  
16 slowing the growth of Federal spending on prescrip-  
17 tion drugs.

18 **SEC. 3. REQUIREMENT THAT DIRECT-TO-CONSUMER AD-**  
19 **VERTISEMENTS FOR DRUGS AND**  
20 **BIOLOGICALS INCLUDE AN APPROPRIATE**  
21 **DISCLOSURE OF PRICING INFORMATION.**

22 Part A of title XI of the Social Security Act is  
23 amended by adding at the end the following new section:

1 **“SEC. 1150D. REQUIREMENT THAT DIRECT-TO-CONSUMER**  
2 **ADVERTISEMENTS FOR DRUGS AND**  
3 **BIOLOGICALS INCLUDE AN APPROPRIATE**  
4 **DISCLOSURE OF PRICING INFORMATION.**

5 “(a) REQUIREMENT.—

6 “(1) IN GENERAL.—Subject to paragraph (2),  
7 the Secretary shall require that each direct-to-con-  
8 sumer advertisement for a drug or biological for  
9 which payment is available under title XVIII or XIX  
10 and which is required to include the information re-  
11 lating to side effects, contraindications, and effec-  
12 tiveness described in section 202.1(e)(1) of title 21,  
13 Code of Federal Regulations (or any successor regu-  
14 lation) also include an appropriate disclosure of pric-  
15 ing information, as described in subsection (b), with  
16 respect to such drug or biological.

17 “(2) EXEMPTION.—The requirement under  
18 paragraph (1) shall not apply to a drug or biological  
19 for which the wholesale acquisition cost for a 30-day  
20 supply of (or, if applicable, a typical course of treat-  
21 ment for) such drug or biological is less than \$35.

22 “(b) APPROPRIATE DISCLOSURE OF PRICING INFOR-  
23 MATION.—For the purposes of subsection (a), an appro-  
24 priate disclosure of pricing information, with respect to  
25 a drug or biological, shall—



1           “(1) disclose the wholesale acquisition cost for  
2           a 30-day supply of (or, if applicable, a typical course  
3           of treatment for) such drug or biological; and

4           “(2) be presented clearly and conspicuously.

5           “(c) RULEMAKING.—Not later than 1 year after the  
6           date of enactment of this section, the Secretary, acting  
7           through the Administrator of the Centers for Medicare  
8           and Medicaid Services, shall promulgate final regulations  
9           to carry out this section, including—

10           “(1) the visual and audio components required  
11           to communicate the wholesale acquisition cost in the  
12           appropriate manner for the medium of the advertise-  
13           ment;

14           “(2) the reasonable amount of time a manufac-  
15           turer has to update any direct-to-consumer adver-  
16           tisement to reflect any change to the wholesale ac-  
17           quisition cost of the advertised drug or biological;  
18           and

19           “(3) the way in which a manufacturer may in-  
20           clude a brief statement explaining that certain con-  
21           sumers may pay a different amount depending on  
22           their insurance coverage.

23           “(d) SANCTIONS.—Any manufacturer of a drug or bi-  
24           ological, or an agent of such manufacturer, that violates  
25           the requirement of this section may be subject to a civil

1 money penalty of not more than \$100,000 for each such  
2 violation. The provisions of section 1128A (other than  
3 subsections (a) and (b)) shall apply to civil money pen-  
4 alties under the preceding sentence in the same manner  
5 as they apply to a penalty or proceeding under section  
6 1128A(a).

7 “(e) PUBLIC REPORTING SYSTEM.—In order to en-  
8 force the requirement under this section, the Secretary  
9 may establish a public reporting system—

10 “(1) to build awareness of such requirement;

11 and

12 “(2) allow for reporting of manufacturers that  
13 fail to comply with such requirement.

14 “(f) DEFINITIONS.—In this section:

15 “(1) DRUG AND BIOLOGICAL.—The terms  
16 ‘drug’ and ‘biological’ have the meaning given such  
17 terms in section 1861(t).

18 “(2) WHOLESALE ACQUISITION COST.—The  
19 term ‘wholesale acquisition cost’ has the meaning  
20 given such term in section 1847A(c)(6)(B).

21 “(g) AUTHORIZATION OF APPROPRIATIONS.—There  
22 are authorized to be appropriated such sums as may be  
23 necessary for the purposes of carrying out this section.”.